

# COMPANY ANNOUNCEMENT



TECTONICA AUSTRALIA P/L  
88 Dynon Road  
West Melbourne 3003  
Victoria, Australia  
Tel: 61 3 9381 6700  
Fax: 61 3 9376 0758  
<http://www.tectonica.net>

**Tuesday, 24 July 2012**  
Melbourne, Australia and Cambridge, UK

**PN108171**

## **MARSHALL LAND SYSTEMS AUSTRALIA FORMS BUSINESS DEVELOPMENT TEAM**

Marshall Land Systems Australia (MLSA) is demonstrating its commitment to support the Australian Defence Force and its partners by the appointment of Iain Watt as Head of Business Development. This significant new appointment builds on MLSA's offering of proven capability and Military-off-the-Shelf deployable systems.

Iain joins MLSA after a distinguished career with The Australian Army (Royal Australian Armoured Corps), Defence Materiel Organization and Mercedes-Benz Australia/Pacific. This comprehensive Defence and Defence Industry experience ensures development of fit-for-purpose solutions in line with how Defence does business and will ensure that MLSA is able to offer the most cost effective and capable solutions to the ultimate end user, the person in uniform in harm's way.

To ensure the Australian Department of Defence and MLSA's partners receive the highest standard of service and responsiveness Iain will be co-located and work with the Business Development team of Tectonica Australia Pty Ltd in Melbourne.



Miles Partridge, Managing Director of Tectonica, welcomes Iain Watt, Head of Business Development for Marshall Land Systems Australia



Iain Watt, head of Business development for Marshall Land Systems Australia welcomed by Peter Callaghan, Chief Executive Marshall Land Systems

Commenting on the appointment, Peter Callaghan CEO of Marshall Land Systems said "Marshall Land Systems is delighted to welcome Iain to our team. His appointment demonstrates our strong commitment to the Australian Market. Being co-located with Tectonica, our Australian partner, significantly accelerates our level of Australian industry involvement. Tectonica's innovation and comprehensive systems integration and manufacturing experience will enable Iain to deliver integrated MLSA systems to Defence and industry customers alike.

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Iain is already making a valued contribution to the MLSA and Tectonica partnership and we welcome him to our business.”

Miles Partridge Managing Director of Tectonica commented “We are delighted to welcome Iain to the MLSA and Tectonica team. Iain has a strong focus on delivering value to the Australian Defence Forces and our partners and is committed to supporting the Australian Soldier with the very best equipment. With proven, Marshall Land Systems MOTS solutions backed by an experienced local integration team, I am confident we will deliver world-leading solutions.”

- ends -

## Media Contacts For Marshall Land Systems

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## For Tectonica

David Levy            Director of Business Development    Tel: 03 9381 6710  
Bryan McGrath      Business Development Manager        Tel: 03 9381 6715

## About Marshall Land Systems

Marshall Land Systems (MLS) is part of Marshall Group, a large (£1Bn) family owned independent group of companies involved in the automotive, aerospace and land systems areas. Headquartered in Cambridge UK, Marshall Group can trace its history back to 1909. In 2010 the company established Marshall Land Systems Australia Pty Ltd to further its activities in the Asia-Pacific area and, Marshall SV Norway, to support its work in that country.

Marshall Land Systems specialises in defence vehicle and shelter design, manufacture, integration and product support. The company has five major components, which design and produce shelters and specialist vehicles, design and manufacture vehicle load bed trays / logistics systems, a specialist design

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division which carries out UOR work, EOD, EMI, EMC, Safety Cases and Consultancy, a fleet solutions division dedicated to provision of whole fleet support and an armouring solutions joint venture.

Further information is available at [www.marshall-ls.com](http://www.marshall-ls.com)

## **Recent Announcements from Marshall Land Systems**

Marshall provides CT Scanner to the French Army

Marshall delivers ATC shelters to UK MOD

Marshall provides mobile CT scanner to UK MOD

Marshall provides Wolfhound with its Loadbed

Challenger Powerpack Run Up Trolley Upgraded by Marshall Land Systems

## **About Tectonica**

Tectonica Australia is a leading Defence and Security systems integrator. Tectonica develops fully integrated systems for armoured vehicles, ground stations and soldiers.

In partnership with local and international organisations, Tectonica offers a comprehensive range of Defence and Security solutions in the areas of Protected Navigation, Portable Power, Force Protection and C4IEW.

Tectonica is focused on providing Australian Department of Defence, Defence Industry and Government Clients with cutting edge technology to meet the capability challenges of the future.

For more information, visit [www.tectonica.net](http://www.tectonica.net).

## **Recent announcements from Tectonica**

Tectonica Joins Australia's Defence Materiel Organisation Support Services Panel

Minister Launches New Manufacturing Industry Strategy at Tectonica

Tectonica Awarded Capability and Technology Demonstrator